

# ***Fact Book 2023***

Year ended March 31, 2023 (Consolidated)



# Corporate Data

Corporate Name: Makino Milling Machine Co., Ltd.

Head Office: 3-19 Nakane 2-chome, Meguro-ku, Tokyo 152-8578, Japan  
Phone: +81-3-3717-1151

Established: May 1937

Paid-in Capital: 21,142 million yen

President: Shotaro Miyazaki

Activities: Manufacturing, sales and repairs of machine tools such as machining centers, NC electrical discharge machines (EDMs), NC milling machines, milling machines, FMS, CAD/CAM and other products.

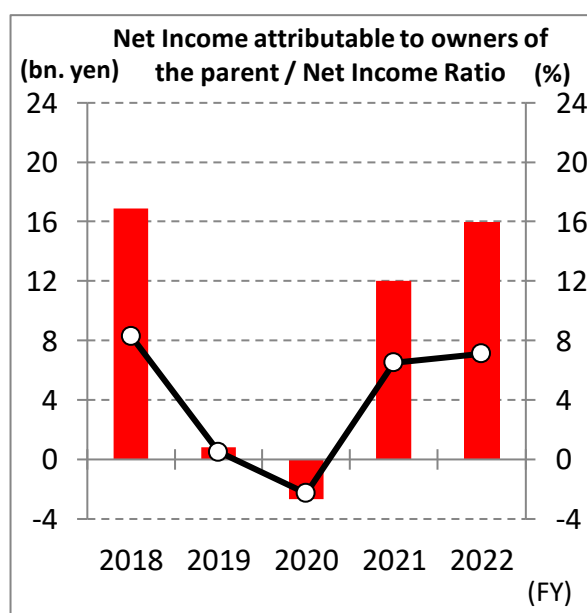
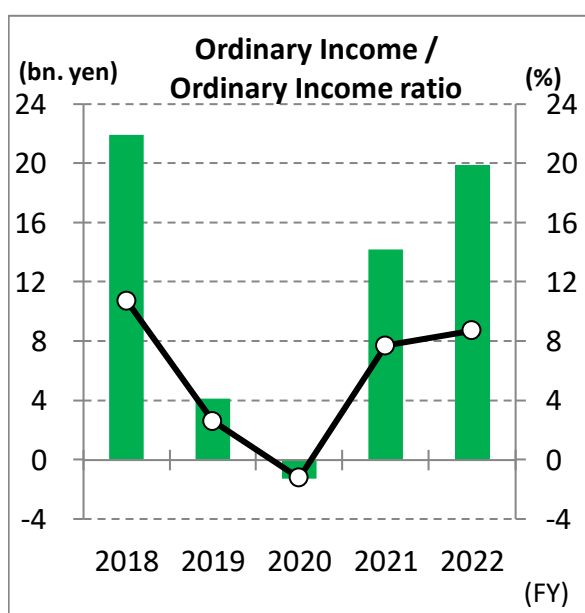
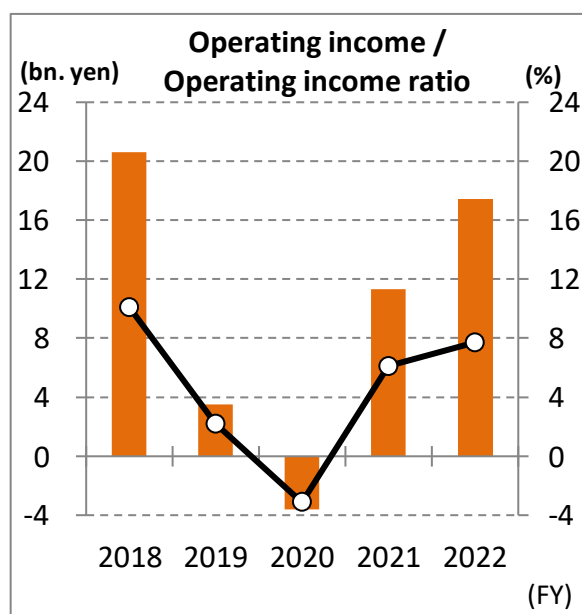
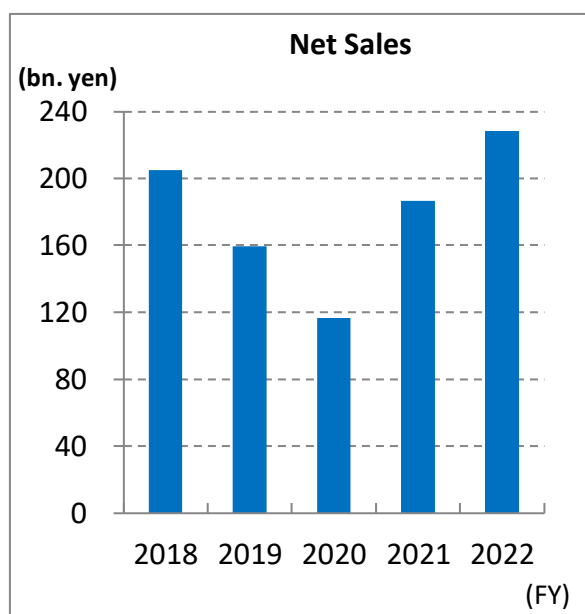
Number of Employees: 4,692 (consolidated), 1,395 (non-consolidated) As of March 31, 2023

URL: <https://www.makino.co.jp/>

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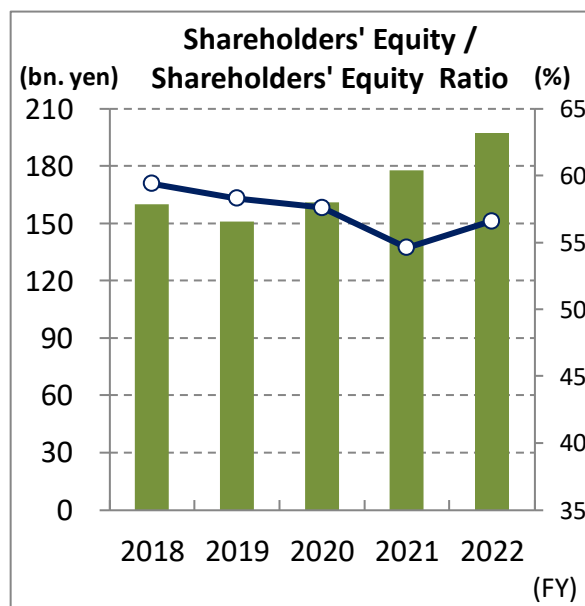
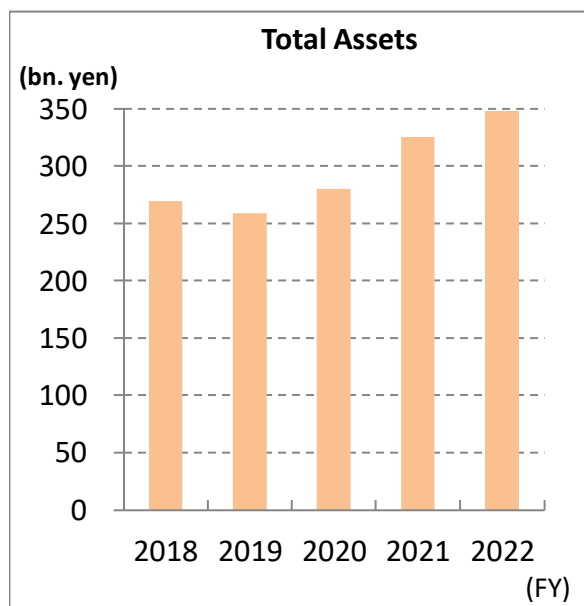
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# 1. Results of Operations



Fiscal Year		2018	2019	2020	2021	2022
Net Sales	(Billions of yen)	204.7	159.4	116.7	186.5	227.9
Operating Income / Loss	(Billions of yen)	20.6	3.5	-3.6	11.3	17.4
Operating Income Ratio	(%)	10.1	2.2	-3.1	6.1	7.7
Ordinary Income / Loss	(Billions of yen)	21.9	4.1	-1.3	14.2	19.9
Ordinary Income Ratio	(%)	10.7	2.6	-1.2	7.7	8.7
Net Income / Loss attributable to owners of the parent	(Billions of yen)	16.9	0.8	-2.7	12	16
Net Income Ratio	(%)	8.3	0.5	-2.3	6.5	7.1

## 2. Financial positions



Fiscal Year		2018	2019	2020	2021	2022
Total Assets	(Billions of yen)	269.5	258.8	280.0	325.5	348.4
Ratio of ordinary income to total assets	(%)	8.2	1.6	-0.5	4.7	5.9
Total Assets Turnover	(Times)	0.8	0.6	0.4	0.6	0.7
Shareholders' Equity	(Billions of yen)	160.1	150.8	161.1	177.8	197.2
Shareholders' Equity Ratio	(%)	59.4	58.3	57.6	54.6	56.6
Return on Equity (ROE)	(%)	10.9	0.5	-1.7	7.1	8.6
Current Ratio	(%)	231.0	310.4	310.0	236.1	253.3

Ratio of ordinary income to total assets = Ordinary income / Total Assets (Average) x 100

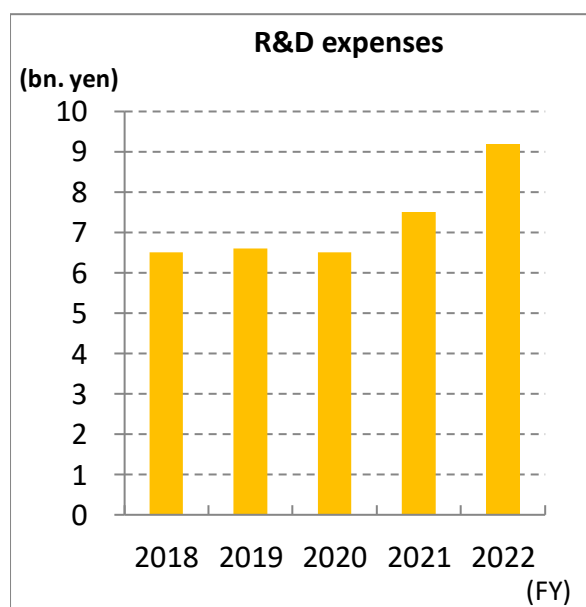
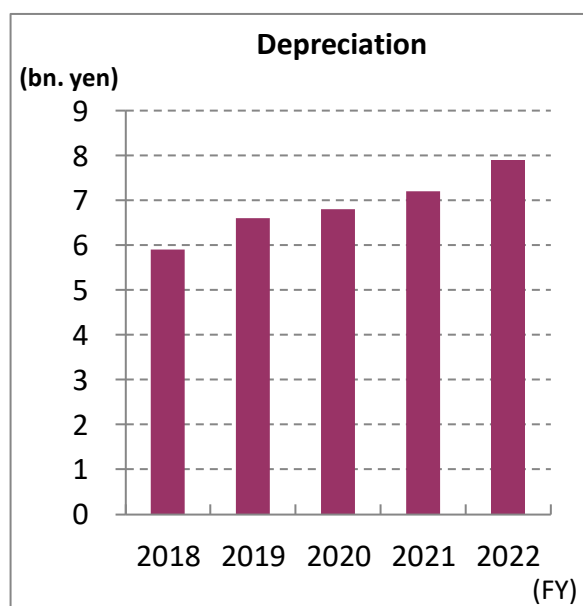
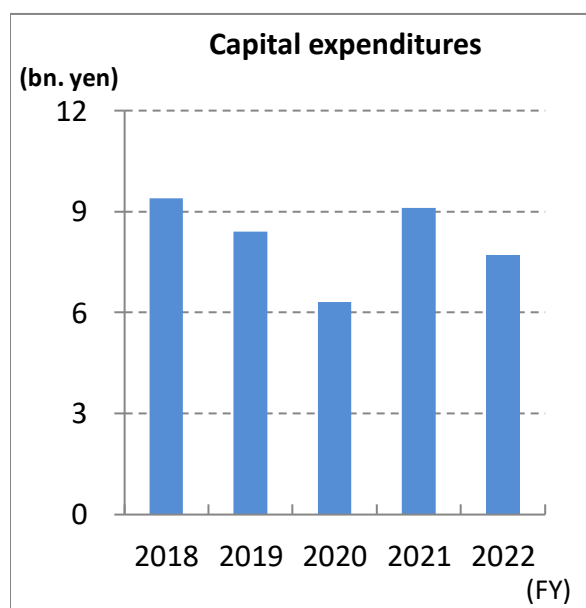
Total Assets turnover = Net Sales / Total Assets (Average)

Shareholders' Equity Ratio = Shareholders' Equity / Total Assets x 100

Return on Equity (ROE) = Net Income attributable to owners of the parent / Shareholders' Equity (Average)

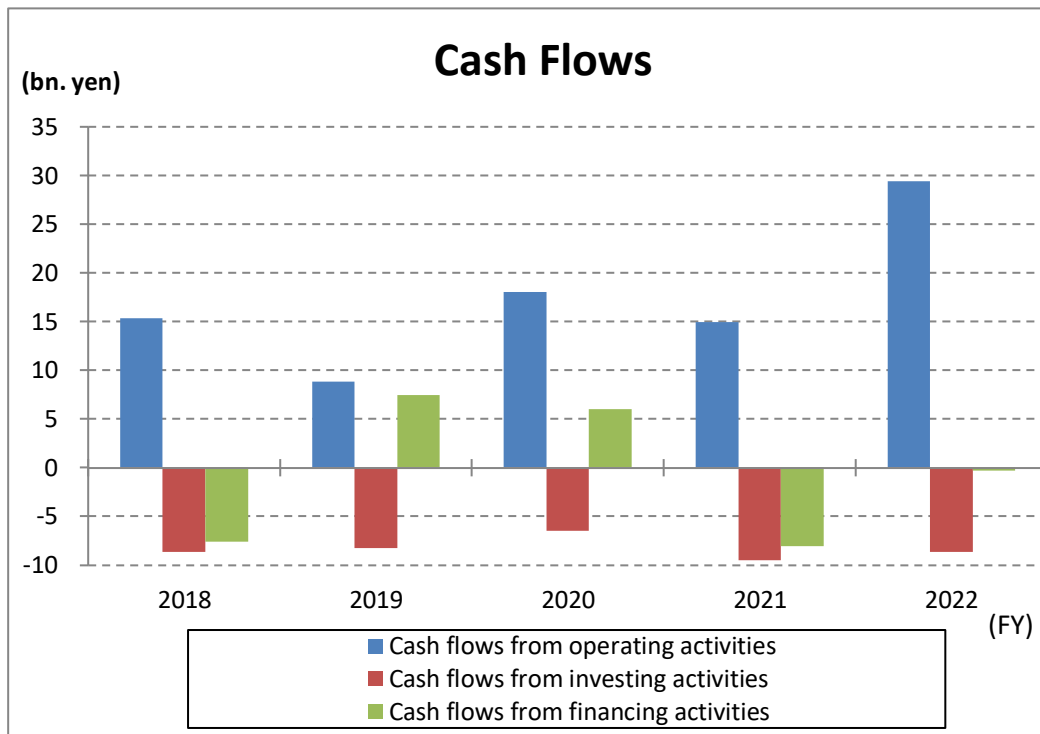
Current Ratio = Current Assets / Current Liabilities x 100

### 3. Capital expenditures, Depreciation, R&D expenses



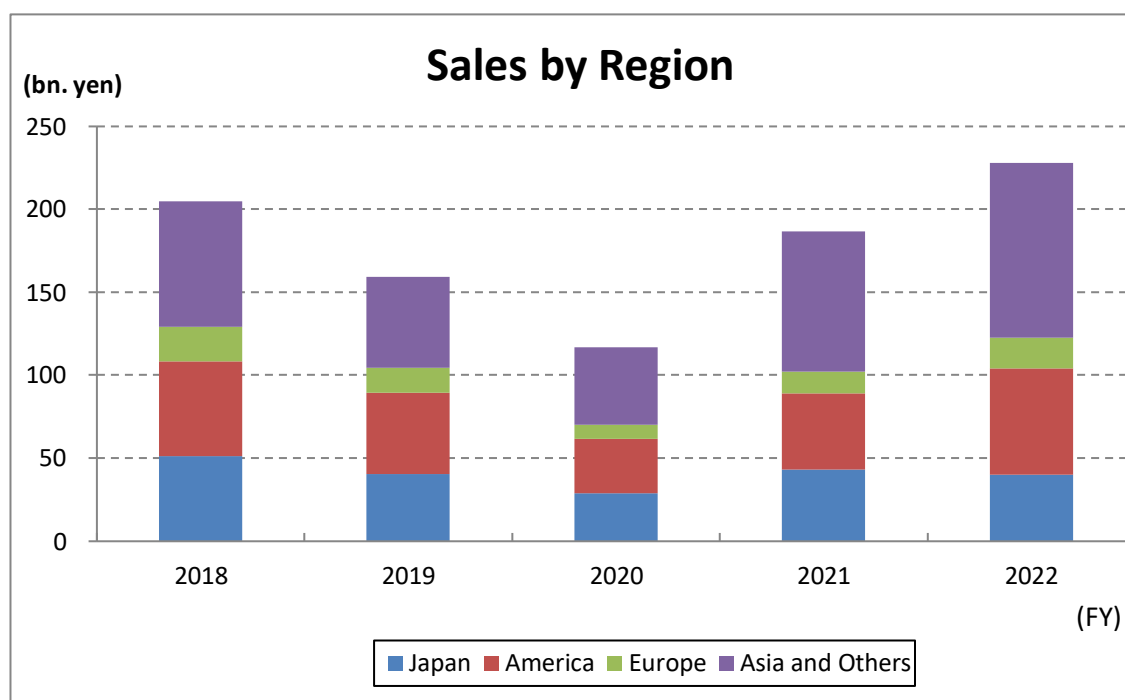
Fiscal Year		2018	2019	2020	2021	2022
Capital expenditures	(Billions of yen)	9.4	8.4	6.3	9.1	7.7
Depreciation	(Billions of yen)	5.9	6.6	6.8	7.2	7.9
R&D expenses	(Billions of yen)	6.5	6.6	6.5	7.5	9.2

## 4. Cash Flows



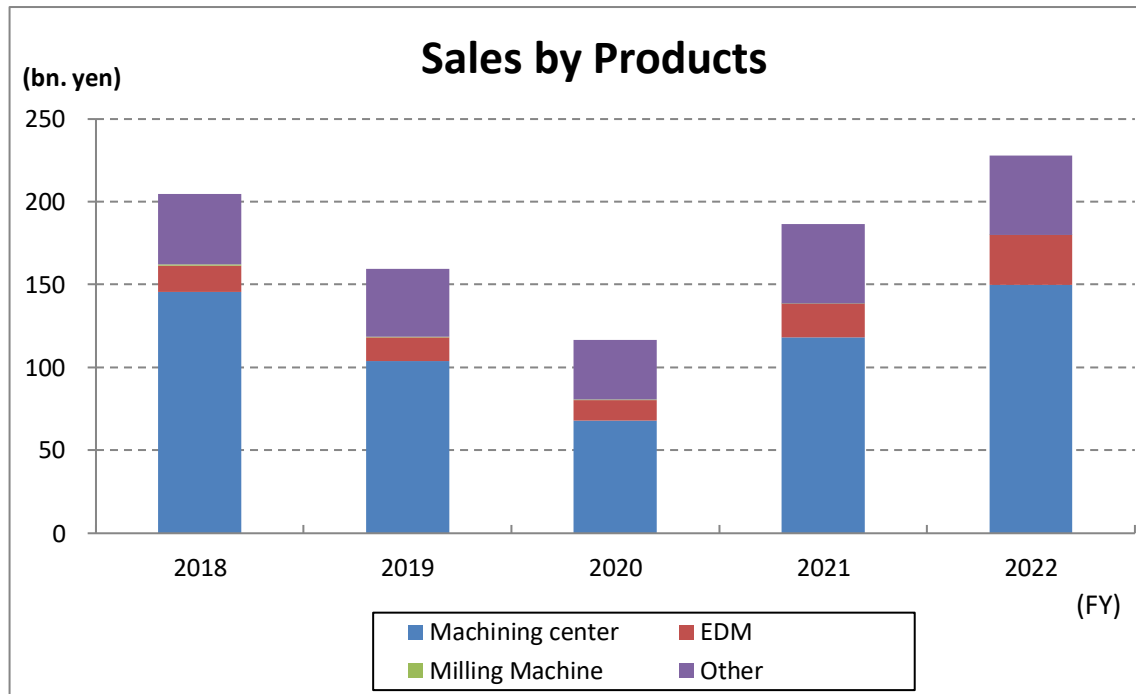
Fiscal Year		2018	2019	2020	2021	2022
Cash flows from operating activities	(Billions of yen)	15.3	8.8	18.0	14.9	29.4
Cash flows from investing activities	(Billions of yen)	-8.7	-8.3	-6.5	-9.5	-8.7
Cash flows from financing activities	(Billions of yen)	-7.6	7.4	6.0	-8.1	-0.3
Cash and cash equivalents, end of period	(Billions of yen)	48.8	55.3	74.6	75.7	69.4

## 5. Sales by Region



Fiscal Year		2018	2019	2020	2021	2022
Domestic sales (Japan)	(Billions of yen)	50.9	40.4	28.7	43.0	39.8
Overseas sales						
America	(Billions of yen)	57.3	48.8	32.8	45.8	64.0
Europe	(Billions of yen)	21.0	15.0	8.5	13.3	18.7
Asia and Others	(Billions of yen)	75.3	55.0	46.5	84.3	105.3
Total	(Billions of yen)	204.7	159.4	116.7	186.5	227.9

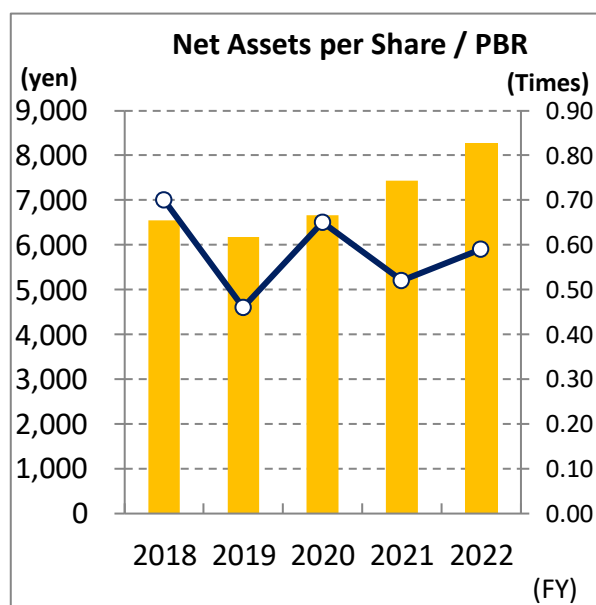
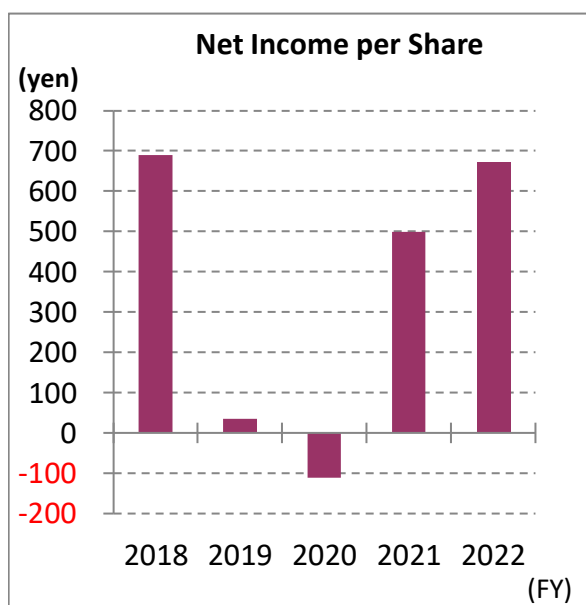
## 6. Sales by Products



Fiscal Year		2018	2019	2020	2021	2022
Machining center	(Billions of yen)	145.5	103.6	67.7	118.0	149.6
EDM	(Billions of yen)	16.0	14.4	12.6	20.4	30.2
Milling Machine	(Billions of yen)	0.5	0.4	0.2	0.2	0.2
Other	(Billions of yen)	42.5	40.8	36.0	47.8	47.7
Total	(Billions of yen)	204.7	159.4	116.7	186.5	227.9



## 7. Per Share Indication



Fiscal Year		2018	2019	2020	2021	2022
Net Income per Share *	(yen)	689.3	34.0	-110.8	499.2	671.8
Net Assets per Share *	(yen)	6,550.28	6,172.34	6,663.23	7,433.03	8,261.10
Price-Earnings Ratio (PER)	(Times)	6.6	84.0	-	7.8	7.2
Price-Book value Ratio (PBR)	(Times)	0.70	0.46	0.65	0.52	0.59
Cash Dividends per Share *	(yen)	105	80	20	60	150
Payout Ratio	(%)	15.2	235.5	-	12	22.3
Dividend on Equity Ratio (DOE)	(%)	1.7	1.3	0.3	0.9	1.9

Net Income per Share = Net Income attributable to owners of the parent /

Average number of Shares outstanding (excluding treasury stocks)

Net Assets per Share = Net Assets (concerning common stock) /

Number of Shares outstanding (excluding treasury stocks)

Price-Earnings Ratio (PER) = Common stock price at the end of fiscal year / Net Income per Share

Price-Book value Ratio (PBR) = Common stock price at the end of fiscal year / Net Assets per Share

Payout Ratio = Cash Dividend per Share / Net Income per Share x 100

Dividend on Equity Ratio (DOE) = Cash Dividend per share / Net Assets per Share (Average) x 100

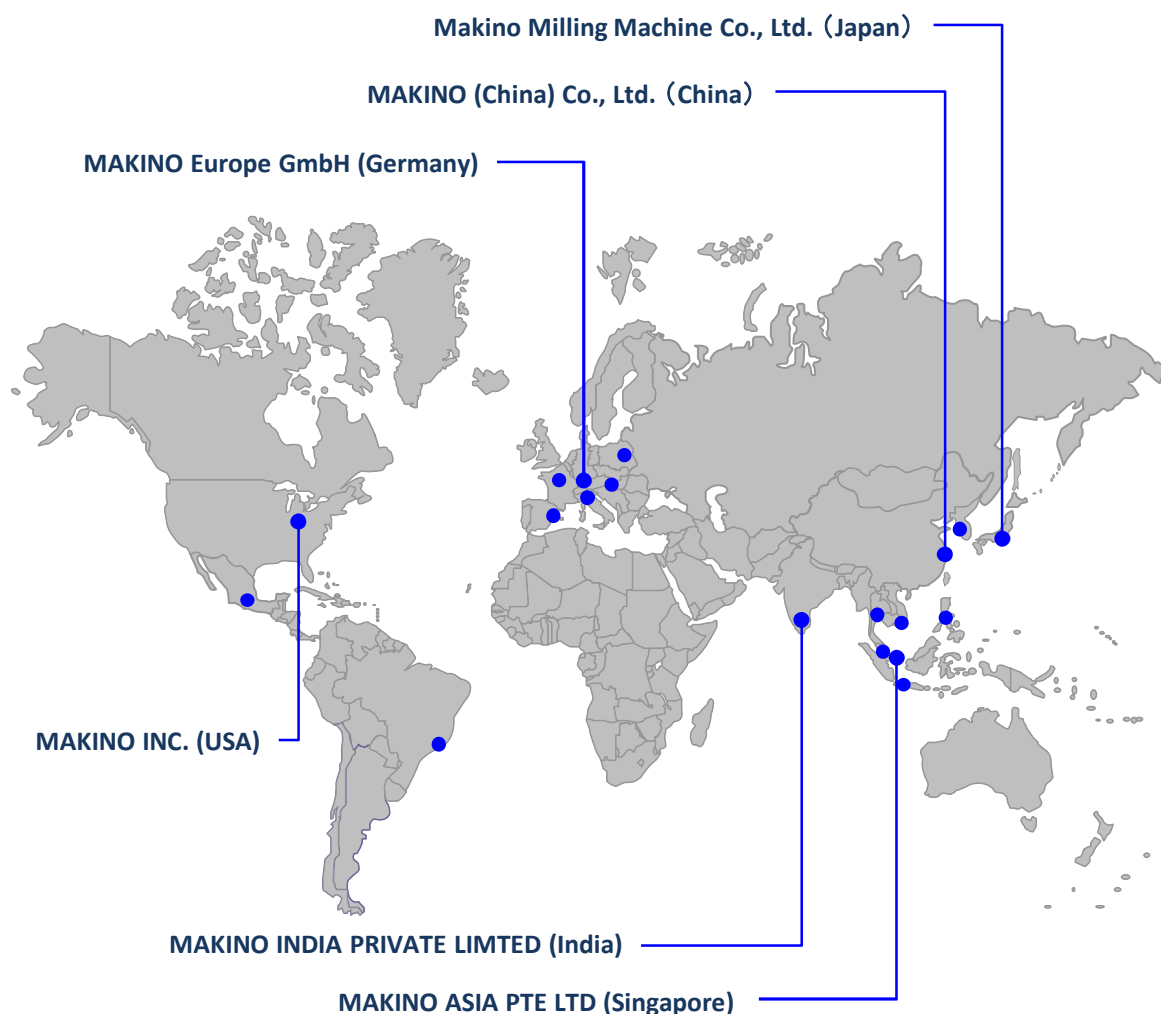
## 8. Principal Development of Makino Group

### ■ Main Locations

Head Office (Tokyo, Japan)  
 Domestic Works (Japan)  
   Atsugi Office (Kanagawa)  
   Fuji Katsuyama Office (Yamanashi)  
   Makino J Co., Ltd. (Kanagawa)  
 Overseas Works  
   MAKINO ASIA PTE LTD (Singapore)  
   Makino (China) Co., Ltd. (China)  
   Makino J China Co., Ltd. (China)  
   MAKINO INDIA PRIVATE LIMITED (India)  
 Domestic Sales & Service Office (Japan)  
   Tokyo  
   Osaka  
   Aichi (Nagoya)  
   Gunma  
   Saitama  
   Fukuoka  
 (In addition to above, we have 10 offices.)  
 The number of sales offices  
   The Americas: USA (6), Brazil, Mexico  
   Europe: Germany, France, Italy, Slovakia, Spain, Poland  
   Asia: Singapore, China (9), India (5), Thailand, Indonesia,  
         Republic of Korea (2), Vietnam (2), Philippines

### ■ Main Consolidated Subsidiaries

MAKINO ASIA PTE LTD (Singapore)  
 MAKINO INC. (USA)  
 MAKINO Europe GmbH (Germany)  
 MAKINO RESOURCE DEVELOPMENT PTE LTD (Singapore)  
 Makino Korea Co., Ltd. (Korea)  
 Makino J Co., Ltd. (Japan)  
 Makino Denso Co., Ltd. (Japan)  
 Makino Technical Service Co., Ltd. (Japan)  
 Kanto Bussan Kaisha, Ltd. (Japan)  
 Makino Giken Co., Ltd. (Japan)  
 Makino Logistics Co., Ltd. (Japan)



## 9. Share data and Stock Information

### Situation of Share of Stock (as of March 31, 2023)

Number of shares outstanding 24,893,841

Number of shareholders 6,728

Principle shareholders (Top 10 holders)

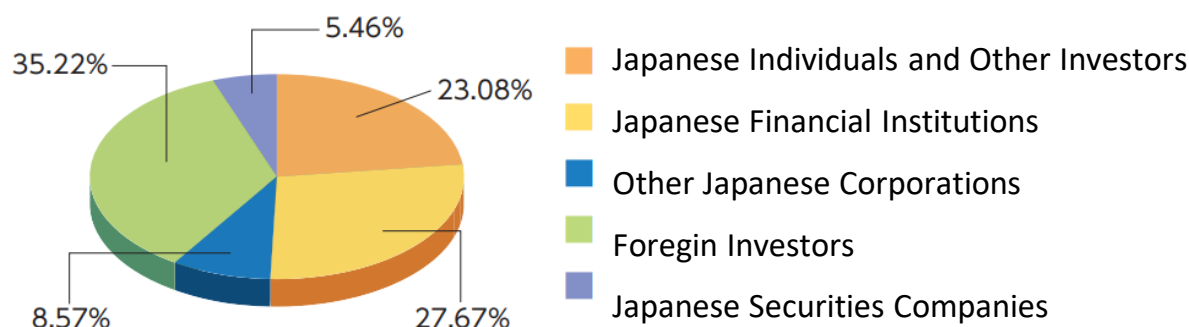
Shareholders	Number of held shares (thousand)	Percentage of shares held (%)
The Master Trust Bank of Japan, Ltd. (Trust Account)	3,246	13.59%
Custody Bank of Japan, Ltd.	1,533	6.42%
Machine Tool Engineering Foundation	893	3.74%
NOMURA CUSTODY NOMINEES LTD - TK1 LIMITED	818	3.43%
OASIS JAPAN STRATEGIC FUND LTD.	750	3.14%
GOLDMAN, SACHS & CO. REG	741	3.10%
DEUTSCHE BANK AG FRANKFURT CC CLT OMNI 5000000	646	2.71%
SSBTC CLIENT OMNIBUS ACCOUNT	547	2.29%
CACEIS BANK S. A. , GERMANY BRANCH - CUSTOMER ACCOUNT	521	2.18%
The Nomura Trust and Banking Co., Ltd.(Trust Account 2052274)	500	2.09%

(Figures less than one thousand shares are rounded down.)

#### Notes:

The ratio of shareholders is calculated after deducting the treasury stock.

### Breakdown by Shareholders



### Information for Shareholders

Fiscal year : from April 1 to March 31

Record date : (Year-end dividend) March 31  
(Mid-term Dividend) September 30

Annual general meeting of Share holders : held in every June

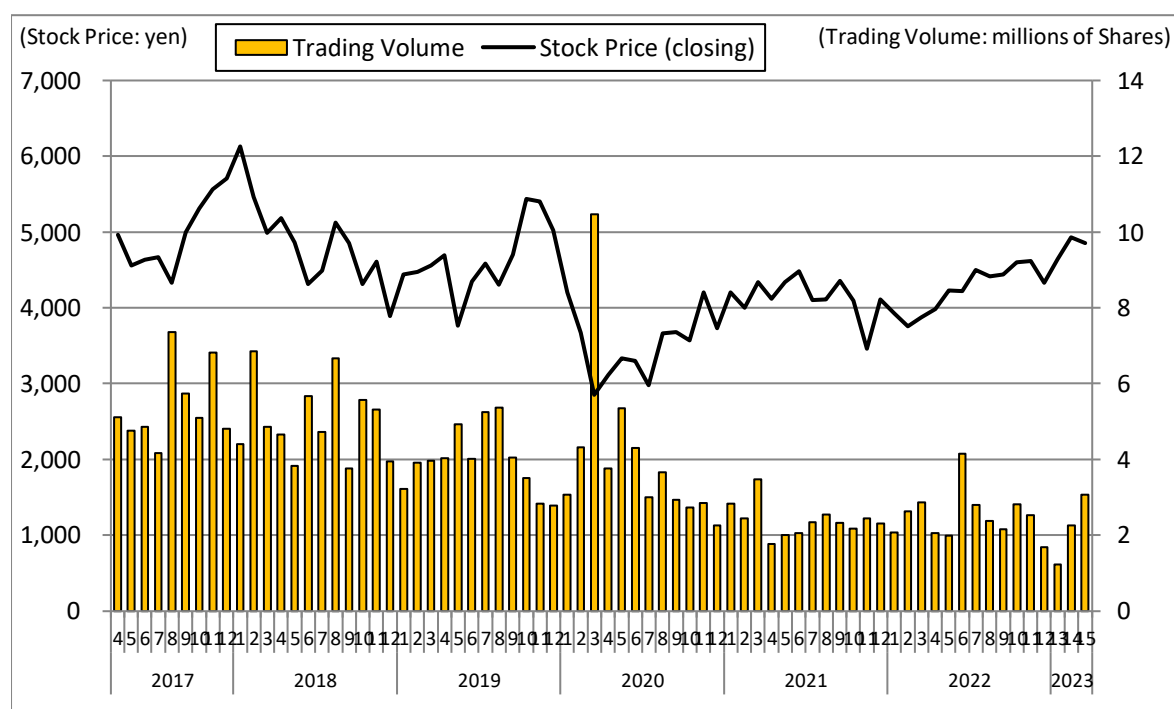
Transfer agent : Mitsubishi UFJ Trust and Banking

Business office of Transfer agent : Mitsubishi UFJ Trust and Banking, Corporate Agency Division  
1-1, Nikko-cho, Fuchu-shi, Tokyo  
Telephone: 0120-232-711 (toll free in Japan)  
(Postal address)  
Mitsubishi UFJ Trust and Banking, Corporate Agency Division  
PO Box 29, Shin-Tokyo Post Office, Tokyo 137-8081, Japan

Listed securities exchange : Tokyo Stock Exchange

Method of public notice : Electronic notification. Website address for notifications: <https://www.makino.co.jp/>  
If electric notification is not available due to an accident or other unavoidable circumstances, official notifications will be published in the Nihon Keizai Shimbun (newspaper).

## 10. Common Stock Prices and Trading Volume



\* We have consolidated common shares at the ratio of five shares to one share on October 1, 2018.  
Trading Volume and Common stock prices before October 1, 2018 were also converted at the ratio.



MAKINO MILLING MACHINE CO., LTD.

For further corporate information, visit our website at:

<https://www.makino.co.jp/>